



Case study | Highcross

Highcross is a property fund manager specialising in property investment and development opportunities with a portfolio of more than 19 million square feet of office and industrial space across the UK. The company, which is based in Newbury and has over 200 employees, is a top five industrial landlord in the UK and a significant provider of flexible, managed workspace and serviced office accommodation.

The requirements

With several sites across the UK, Highcross was buying workplace supplies from many different suppliers, which was time-consuming, hard to track and inefficient. They wanted to consolidate in order to find a more efficient way to purchase what they needed.

Our solution

After evaluating the options, Highcross selected Consumables Solutions as their supply partner because of the breadth of products we offer and our unique business model.

They chose our U-control™ solution, which enables staff at all their sites to order the workplace supplies they need from one, branded online shop. The system is fully integrated so every transaction is immediately visible and detailed or summary reports can be generated on demand.

Rather than receiving multiple invoices every month, Highcross now benefit from a monthly consolidated invoice from a single supplier with all purchases allocated to the appropriate cost code.



The results

U-control™ has provided Highcross with the efficiency they required and is saving them time and money. Staff find the online shop easy and efficient to use and as everything is allocated to a cost centre the billing is simplified and easier to track.

"Consumables Solutions has provided an innovative and competitively priced solution for our procurement teams. The web portal is very user friendly and the billing options and breadth of products available more than meet our needs."

Nick Turner, Highcross

To find out more about all our world class, integrated supply chain solutions, call us today on 03300 888 000.